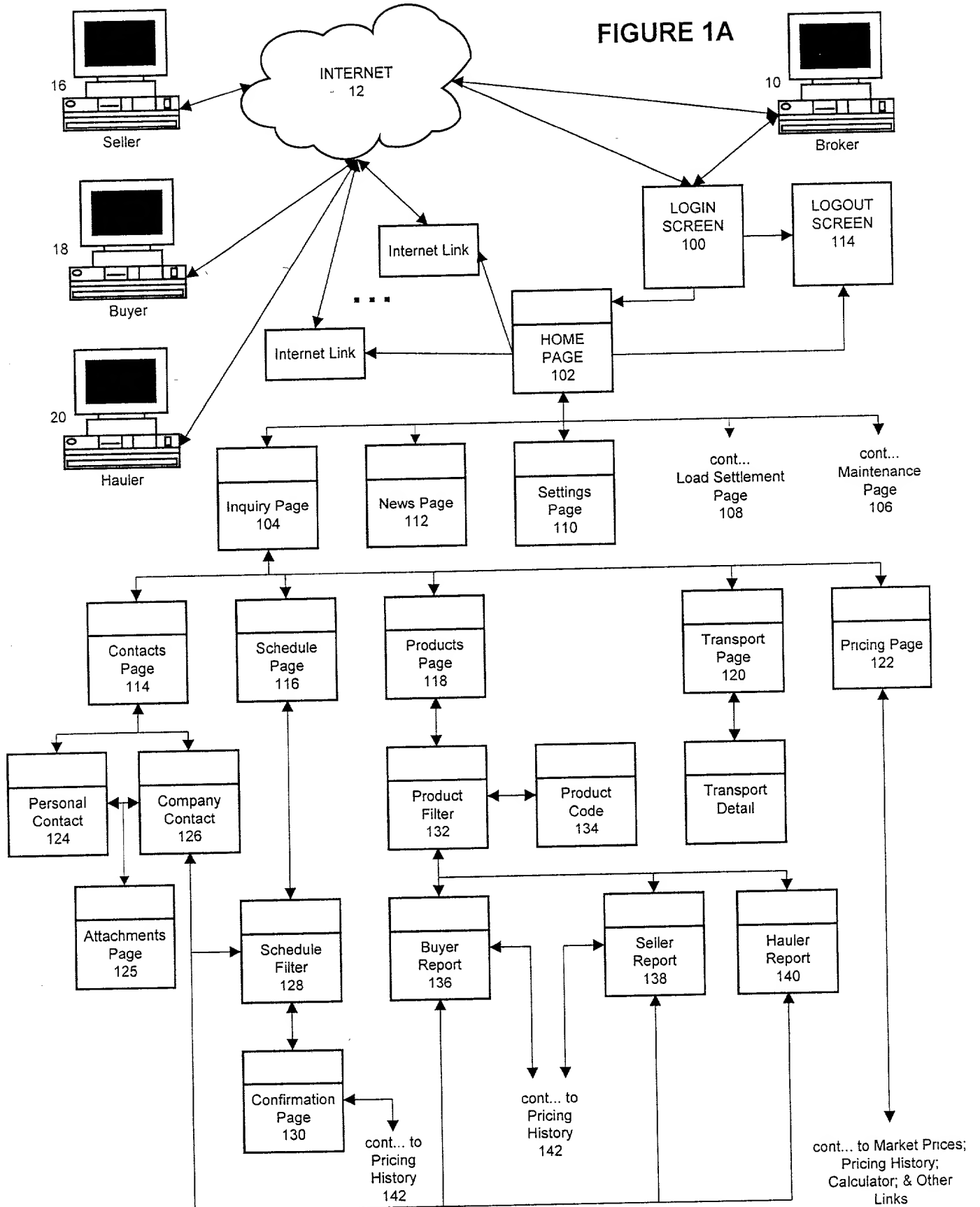


DN 7812
TED JACOBY, JR.

FIGURE 1A



DN 7812
TED JACOBY, JR.

FIGURE 1B

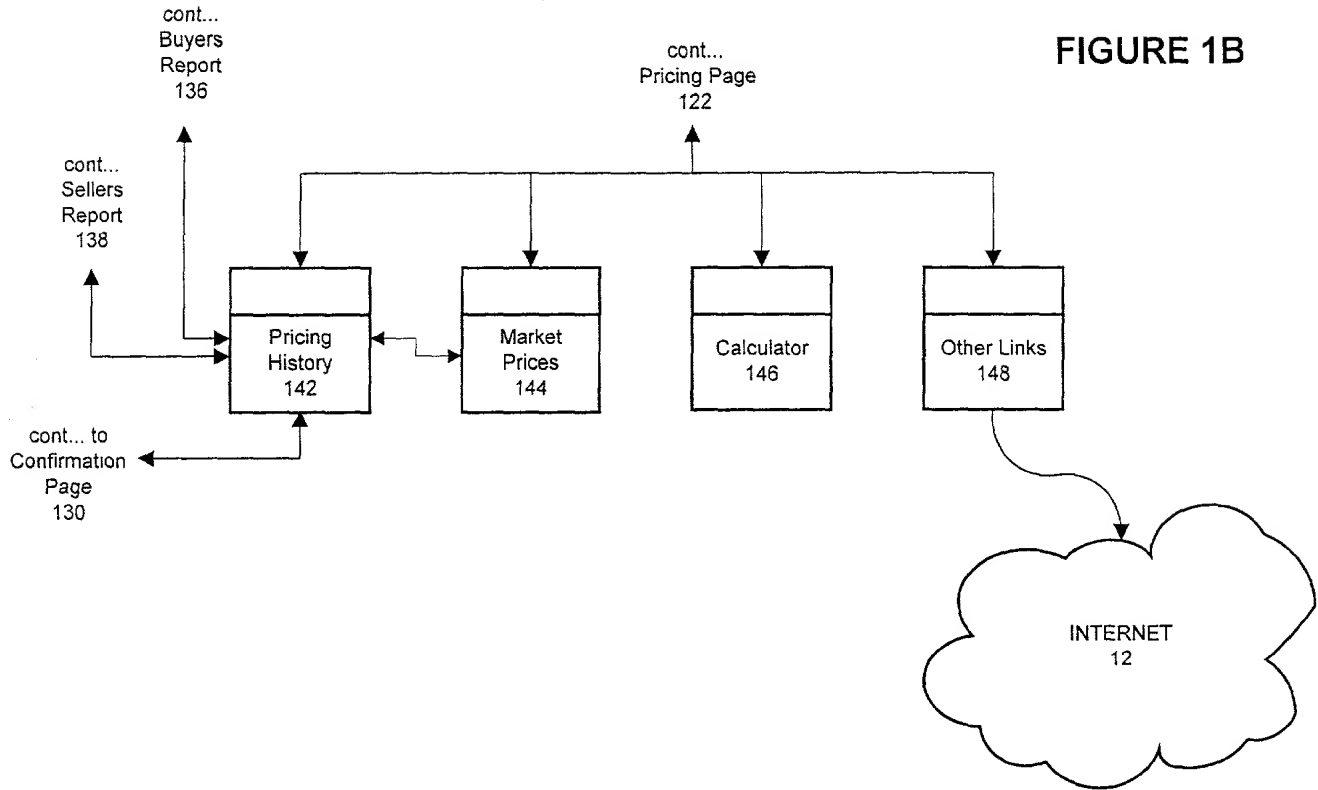
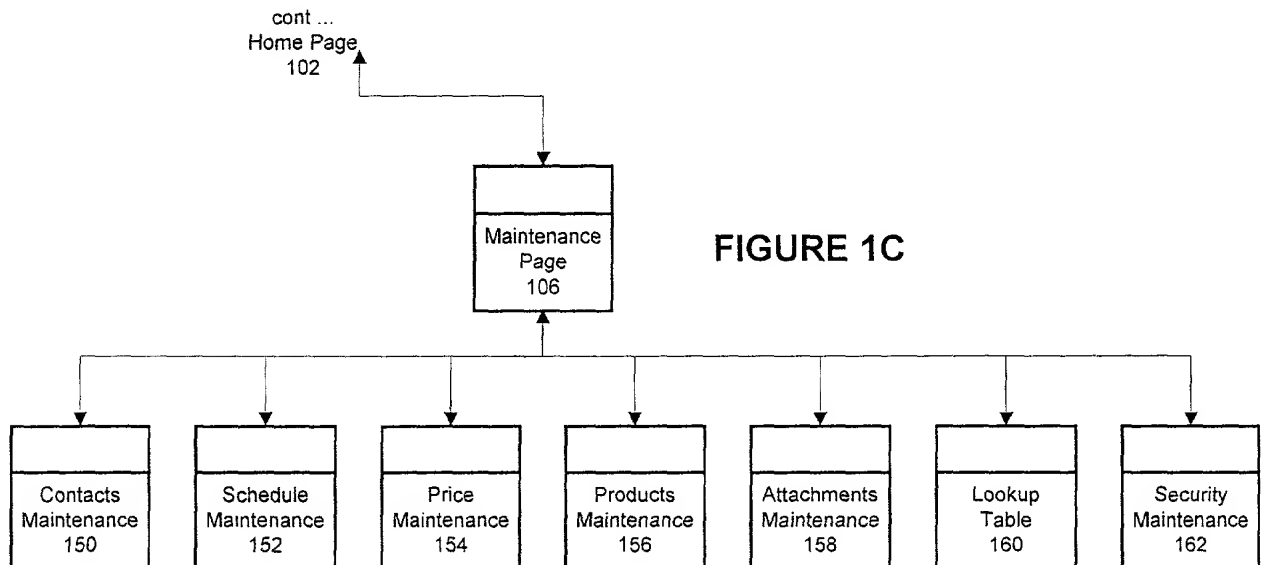


FIGURE 1C



DN 7812
TED JACOBY, JR.

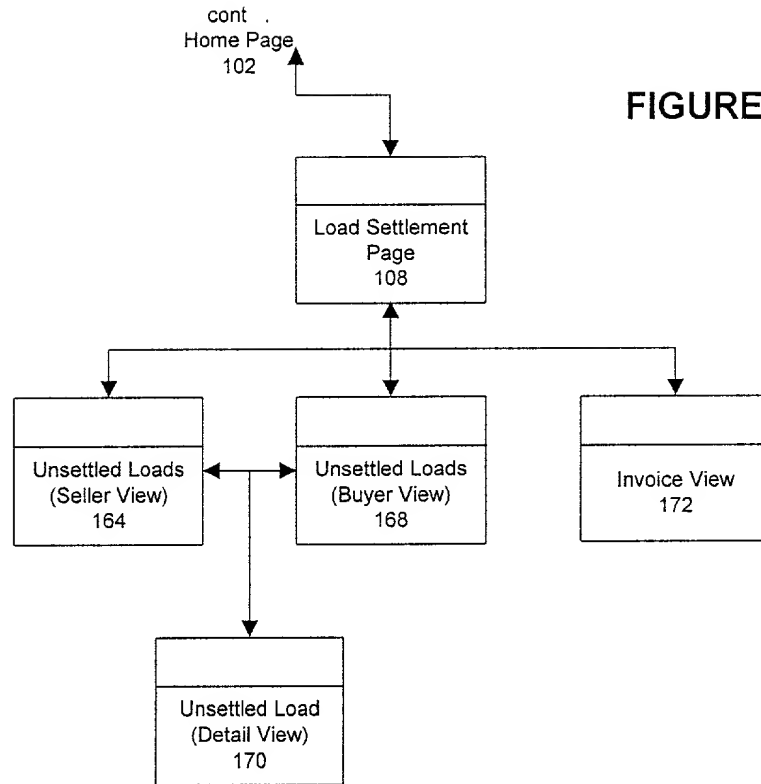


FIGURE 1D

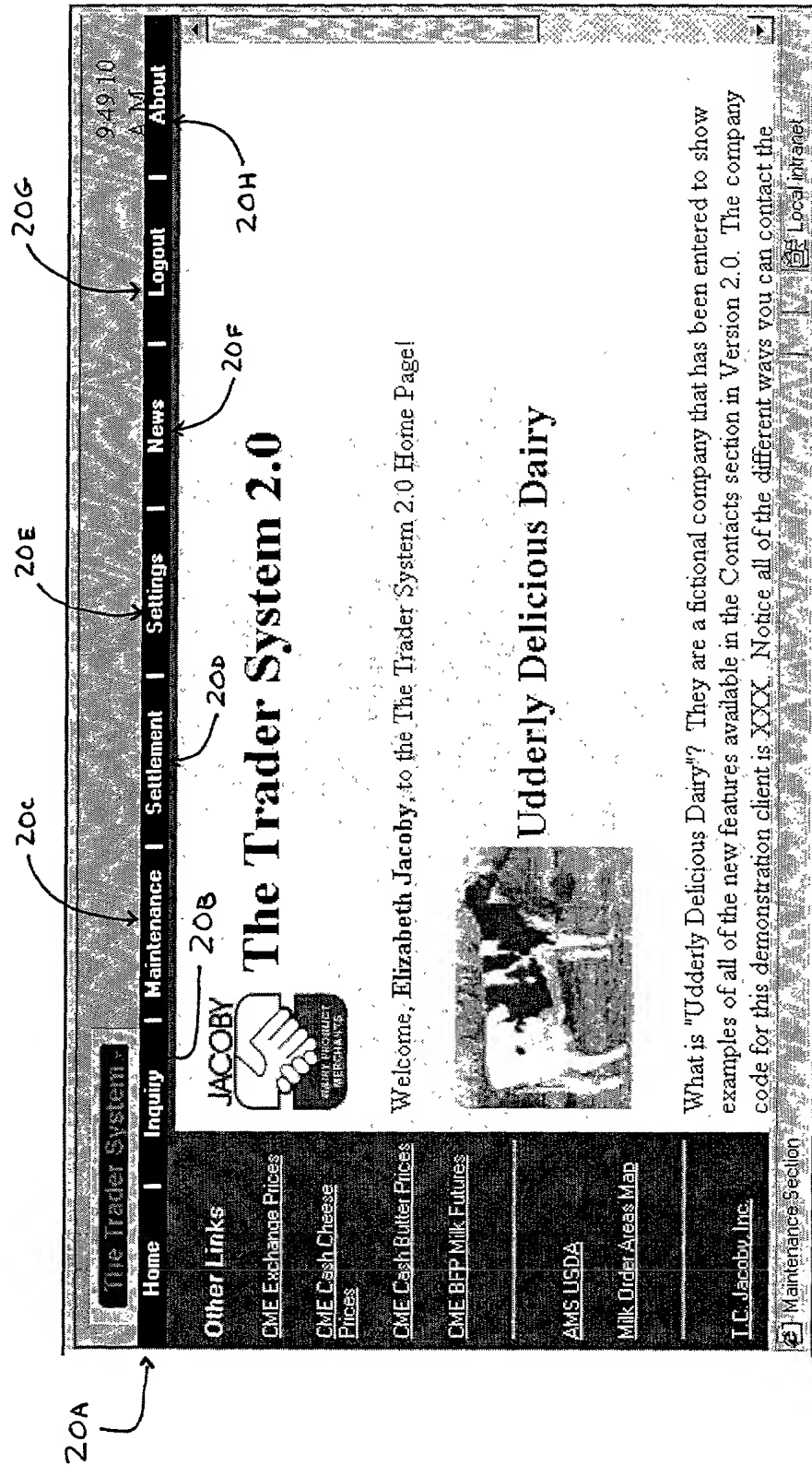


FIGURE 2

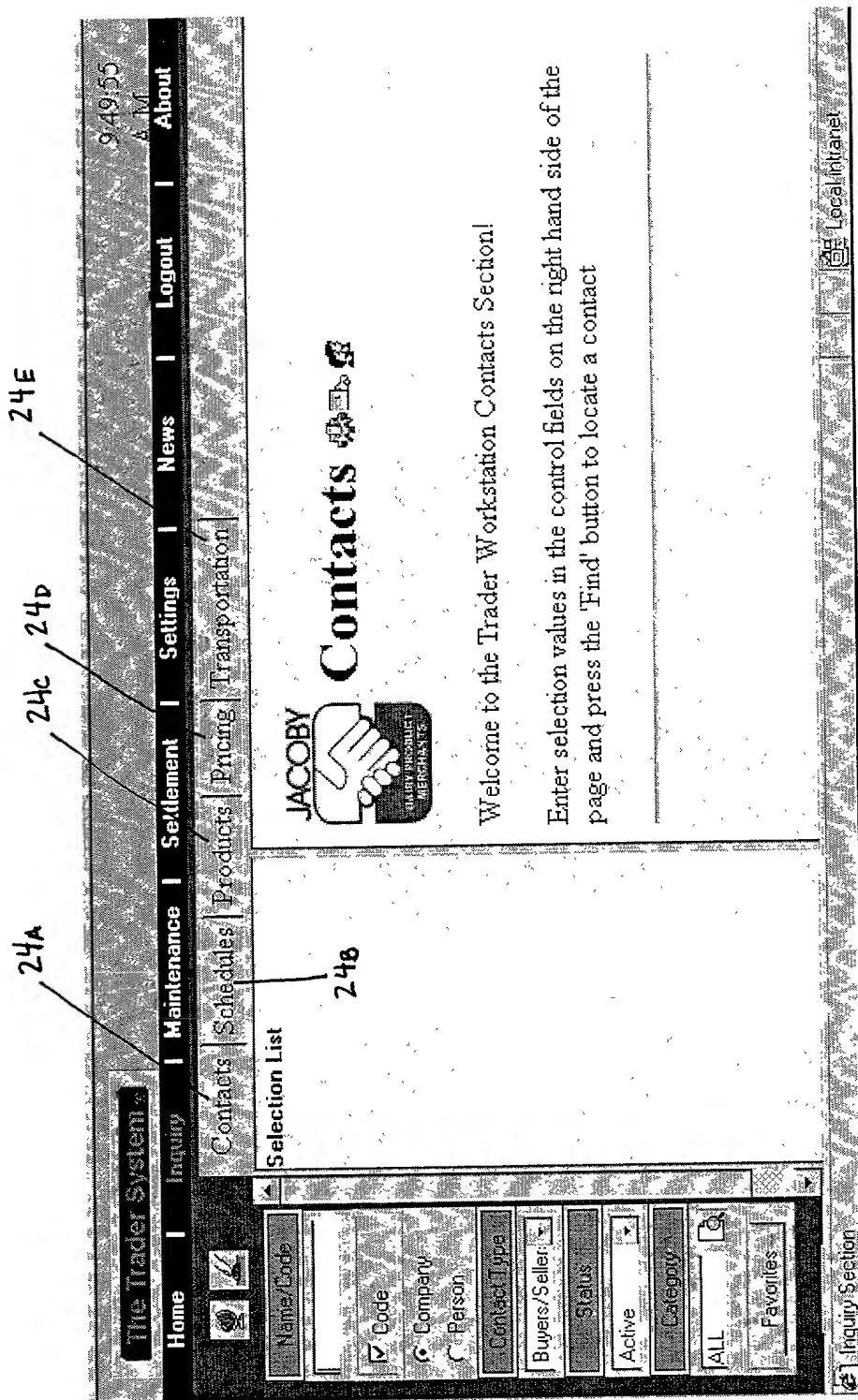


FIGURE 3

TCJC 7812
THEODORE C. JACOBY, JR.

Contacts Person Detail - Microsoft Internet Explorer provided by Agency Online

Mr. Ted Jacoby

Address: 3701 South Lindbergh
St. Louis, MO 63127
USA

Code: TCJJR
Category: Status: Active
Last Update By: SYS
Last Update: 11/06/2000

Job Title: PRESIDENT
Birthday:

Xmas Gift Status:

Corporate Communication

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	
Secondary Business Phone	800-325-9556	

Personal Communication

Type	Value	Remarks
BUS PHONE	314-821-4456	
EMAIL	ted@jacoby.com	
FAX #	314-909-2045	

28

FIGURE 4

TCJC 7812
THEODORE C. JACOBY, JR.

9:50:36 AM
http://www.microsoft.com/

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

1 Buyers/Sellers found

TCJ	Code	Company	Person	Contact Type	Buyers/Seller	Status	Active	Category	ALL	Favorites	Find

T.C. Jacoby & Company, Inc.

Address: Corporate
3701 South Lindbergh
St Louis, MO 63127
USA

Code: TCJ
Category: TCJ
Status: Active
Last Update: TCJ
By: TCJ
Last Update: 10/20/2000

Business No: TCJ477-007
Risk: TCJ477-007
No: TCJ477-007
Terms: TCJ477-007

Plant: 0
Capacity: 0
Zone Diff: 0
Fed Order No: 0

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	

Corporate Communication

Local Intranet

30

32

Personalized Settings

FIGURE 5A

TCJC 7812
THEODORE C. JACOBY, JR.

9:50:55 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

1 Buyers/Sellers found

T.C. Jacoby & Company, Inc. St. Louis, MO

Code: [] Company: [] Person: []

Contact Type: []

Buyers/Seller: []

Status: []

Active: []

Category: []

ALL [] Favorites: []

Find

Personalized Settings

Local Internet

30

32

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	
Secondary Business Phone	800-325-9556	

Name	Title
Dr. Miguel Garcia-Winder	VP INTL MARKETING
Lynn Getchman	
Mr. Mike Hushman	
Ms. Betsy Jacoby	
Mr. Bill Jacoby	
Mr. Ted Jacoby	PRESIDENT
Mr. Tom Jacoby	
Mr. Ted Jacoby III	
Mr. Larry Rice	

FIGURE 5B

TCJC 7812
THEODORE C. JACOBY, JR.

11:23 PM

Home | Shopping | Maintenance | Scheduling | Settings | News | Logout | About

33 35 37 41 43 45

Udderly Delicious Dairy

Address: Edit
123 Main Street
Suite 666
Springfield, MO 66666
USA

Contact: XXX
Category: Milk Producer
Status: Active
Last Update By: dnd
Last Update: 11/08/2000

Place Capacity: 0
Zone Mail: 0
Fed Order No:

Business Risk: No
Last Card No:
Telex: 123 10

Corporate Communication

Additional Business Phone: 636-123-4567
Corporate Email Address: info@udderdelicious.com
Corporate Web Site: www.udderdelicious.com
Main Business Fax: 636-123-7894
Main Business Phone: 636-123-4567

Remarks
THIS COMPANY IS FOR DEMO PURPOSES ONLY. IT DOES NOT EXIST
in the real world.

Accounting
Procurement

30

FIGURE 5C

TCJC 7812
THEODORE C. JACOBY, JR.

Attached File List - Microsoft Internet Explorer

All Categories

Description	Category	Type	From Date	To Date	Remarks
Entertainment	Comics/Novels	Word	11/1/2000	1/1/2001	
Business	Novels	Word	11/1/2000	1/1/2001	
Education	Novels	Word	11/1/2000	1/1/2001	
Health	Novels	Word	11/1/2000	1/1/2001	
History	Novels	Word	11/1/2000	1/1/2001	
Science	Novels	Word	11/1/2000	1/1/2001	
Sports	Novels	Word	11/1/2000	1/1/2001	
Travel	Novels	Word	11/1/2000	1/1/2001	
War	Novels	Word	11/1/2000	1/1/2001	
World	Novels	Word	11/1/2000	1/1/2001	

39

FIGURE 5D

9:52:27 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

Detail View | Remarks View | Confirmation View | Selection Criteria

Schedules Selection Criteria

Schedules For	Ship Dates	Schedule Type
TCJ	From Date	<input checked="" type="radio"/> Both
<input checked="" type="checkbox"/> Code	11/13/2000	<input type="radio"/> Ship From
<input type="checkbox"/> Buyers/Sellers	To Date	<input type="radio"/> Ship To
<input type="checkbox"/> Haulers	12/16/2000	

All Contact	Product	Trader	Remarks
<input checked="" type="checkbox"/> Code	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Code	<input type="text"/>	<input type="text"/>	<input type="text"/>

Personalized Settings

Local Intranet

FIGURE 6

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System

9:53:09 AM

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contracts

Schedules

Products

Pricing

Transportation

☒ Detail View

☐ Remarks View

☐ Confirmation View

☐ Selection Criteria

123 Schedule(s) found

Schedules for T.C. Jacoby & Company, Inc.

Cont No	Status	Ship From	From City	Ship Date	Ship Time	Product	Load Type	Carrier	Ship To	To City	Arrive Date
SEM186-001 (0012)	Approved	SELLERS OPTION	Sellers Option	Friday 12/8/00	N/A	Whole Milk FO Class III Grade A Cooled down (00H02)	Standing Order Auto Extend (Mirror Week)	MTS	T.C. Jacoby & Company, Inc.	St. Louis	Friday 12/8/00
SEM186-001 (0013)	Approved	SELLERS OPTION	Sellers Option	Friday 12/8/00	N/A	Whole Milk FO Class III Grade A Cooled down (00H02)	Standing Order Auto Extend (Mirror Week)	MTS	T.C. Jacoby & Company, Inc.	St. Louis	Friday 12/8/00

Personalized Settings

Local Intranet

FIGURE 7

Schedules Detail - Microsoft Internet Explorer provided by America Online

Detail for Confirmation Number FDA027-003 (0002)

Status: Approved	
Load Type: Spot Load	
Product: Whey Protein Concentrate 34% Kosher, Extra Grade	
Carrier: BYRS OPT	
Buy From: First District Ass'n.	Sell To: T.C. Jacoby & Company, Inc.
Ship From: First District Ass'n.	Ship To: R & L Enterprises
From City: Litchfield	To City: St. Louis
Ship Date: Sunday 12/3/00	Arrive Date: Tuesday 12/5/00
Ship Time: N/A	Arrive Time: N/A
Min Weight: 0	Confirmed By: MJH
Est Weight: 45,000	Confirmed Date:
Est Test: 0%	Trader Auth: MJH
Settled Wt: 0	Bill of Lading:
Settled Test: 0%	Pt-to-Pt Miles: 0

TCJ PO 1647-2

36

Pricing Information ←

WPC \$.7325 + \$.00 = \$.7325/Lb BP * Haul Rate is not known * = * N.A. *

38

FIGURE 8

TCJC 7812
THEODORE C. JACOBY, JR.

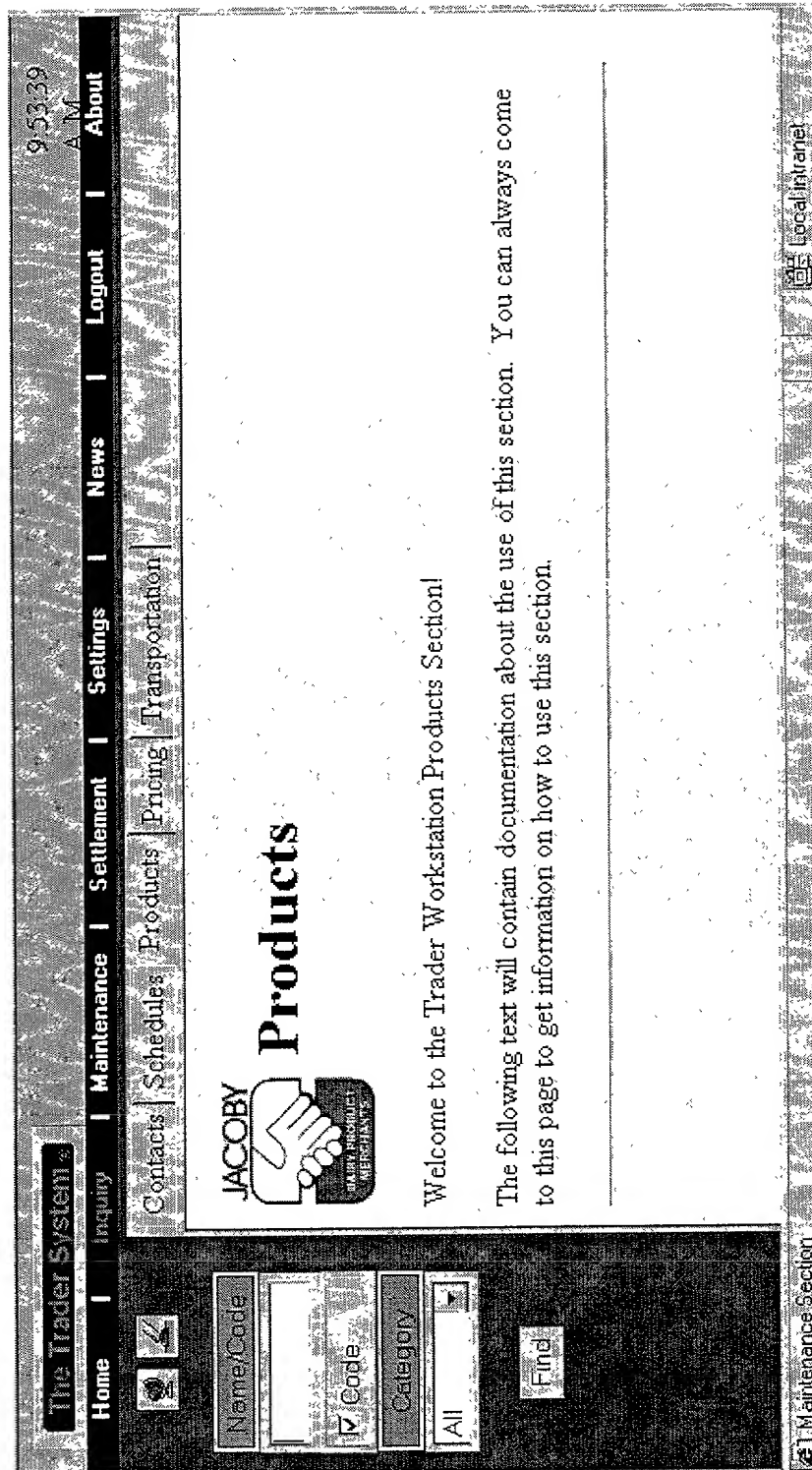


FIGURE 9

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

9:54:12 A.M.

Contacts | Schedules | Products | Pricing | Transportation

13 Product(s) found

Code	Description	Std Commission	Unit of Measure	Buyers	Sellers	Haulers
DB03	Bakery Blend Bakery Blend 425	0	Pounds	Buyers	Sellers	Haulers
DB01	Buttermilk/Whey Protein Blend	0	Pounds	Buyers	Sellers	Haulers
DBCH	Cheese Blend Dry Cheddar Cheese Blend	0	Pounds	Buyers	Sellers	Haulers
DBWC	Cheese Blend Dry White Cheese Blend	0	Pounds	Buyers	Sellers	Haulers
DB55	Dairy Blend Emser 555 (hydrolyzed milk protein)	0.0025	Pounds	Buyers	Sellers	Haulers
DB73	Dairy Blend Emser 735 (hydrolyzed milk protein)	0.0025	Pounds	Buyers	Sellers	Haulers

Maintenance Section

Local intranet

Name/Code

Code

Category

Blends

Find

FIGURE 10

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

9:54:37 AM

Contacts | Schedules | Products | Pricing | Transportation

2 Buyer(s) found

Back | ☐ Buyers/Sellers by State

Buyers of Product Bakery Blend Bakery Blend 425

Name	City	State	Last Confirm Date	History
Food Systems	Baton Rouge	LA	11/1/99	Pricing
T.C. Jacoby & Company, Inc.	St. Louis	MO	11/1/99	Pricing

Name/Code:

☐ Code

Category:

Blends

Find

Maintenance Section

Local Intranet

FIGURE 11

[illegible]

FIGURE 12

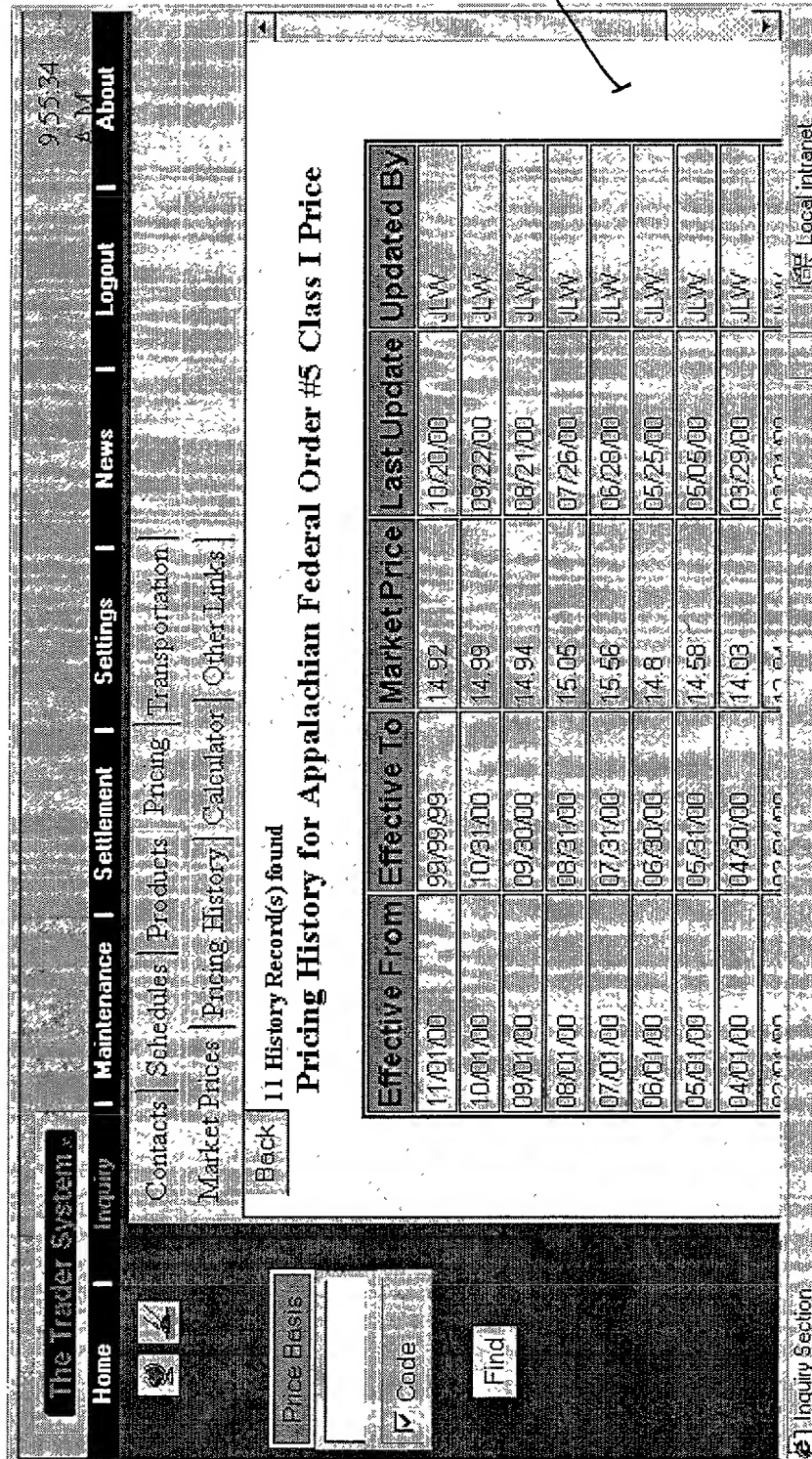


FIGURE 13

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

9:56:22 AM

Contacts | Schedules | Products | Pricing | Transportation

Market Prices | Pricing History | Calculator | Other Links

Price Calculator

Welcome to the Trader Workstation Price Calculator Section!

Fill in the parameters on the left hand side of this screen and then press the 'Calculate' button. The pricing based on your parameters will be calculated and displayed in place of this message.

Pricing Parameters

Product Code:

Price Type:

Market Price Basis:

Price Function:

Price Factor:

Hauling Parameters

Hauling Paid By:

Rate Type:

Inquiry Section

Local Intranet

FIGURE 14

50

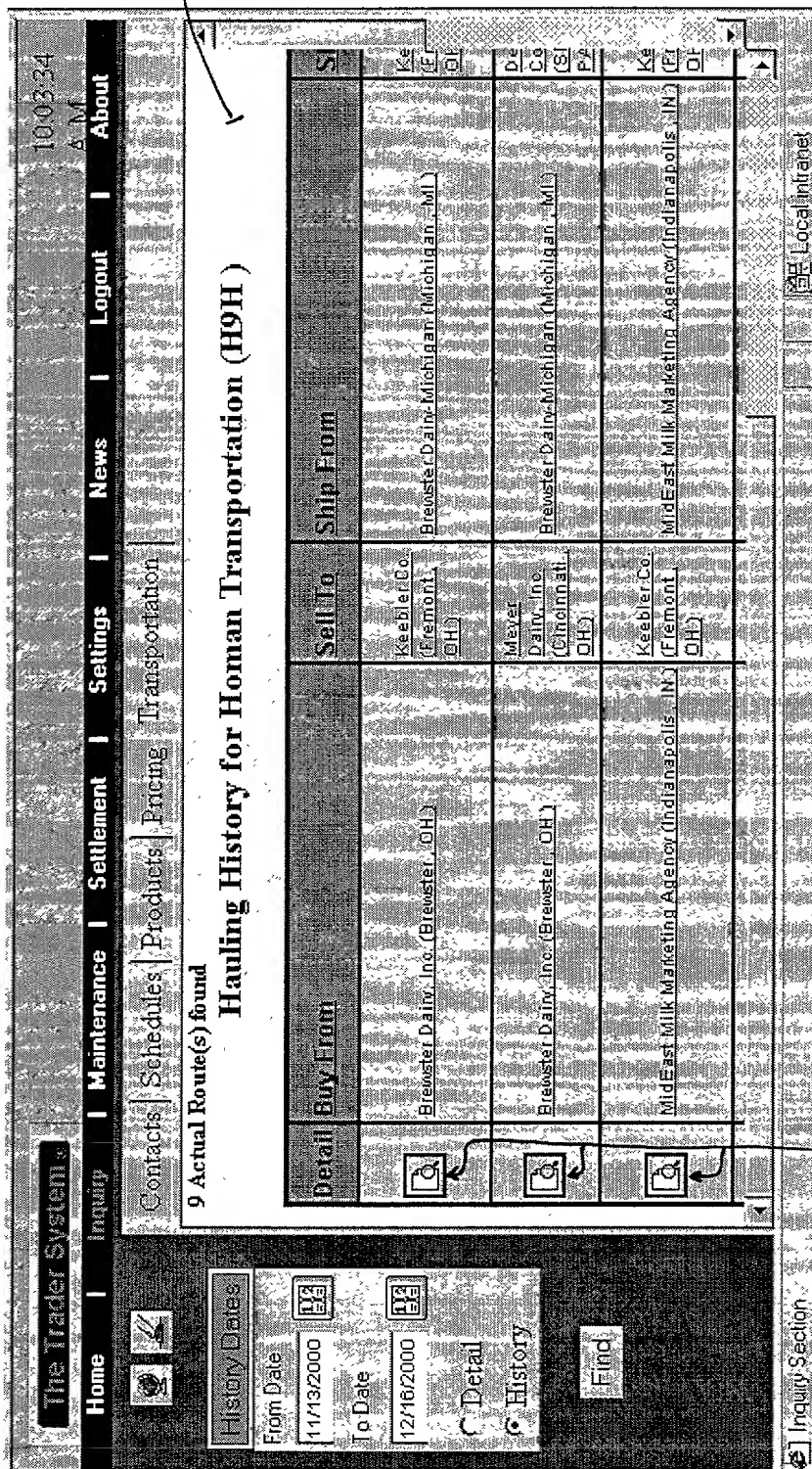


FIGURE 15

TCJC 7812
THEODORE C. JACOBY, JR.

60

Transportation Detail - Microsoft Internet Explorer provided by America Online									
13 Schedule(s) found									
Seller: Brewster Dairy, Inc. (Brewster, OH) Ship From: Brewster Dairy-Michigan (Michigan, MI) Buyer: Keebler Co. (Fremont, OH) Ship To: Keebler Co. (Fremont, OH) Hauler: Homan Transportation (Monroeville, OH) Product: Whole Milk FQ Class III Grade A cooled down									
Order	Load Type	Status	Rate	Settled Weight	Settled Test	Miles	Ship Date	Arrive Date	
BRD165-001 (2608)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Monday 11/13/00	Monday 11/13/00	
BRD165-001 (2612)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Tuesday 11/14/00	Tuesday 11/14/00	
BRD165-001 (2616)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Wednesday 11/15/00	Wednesday 11/15/00	
BRD165-001 (2620)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Thursday 11/16/00	Thursday 11/16/00	
BRD165-001 (2624)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Friday 11/17/00	Friday 11/17/00	
BRD165-001 (2628)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Saturday 11/18/00	Saturday 11/18/00	

FIGURE 16

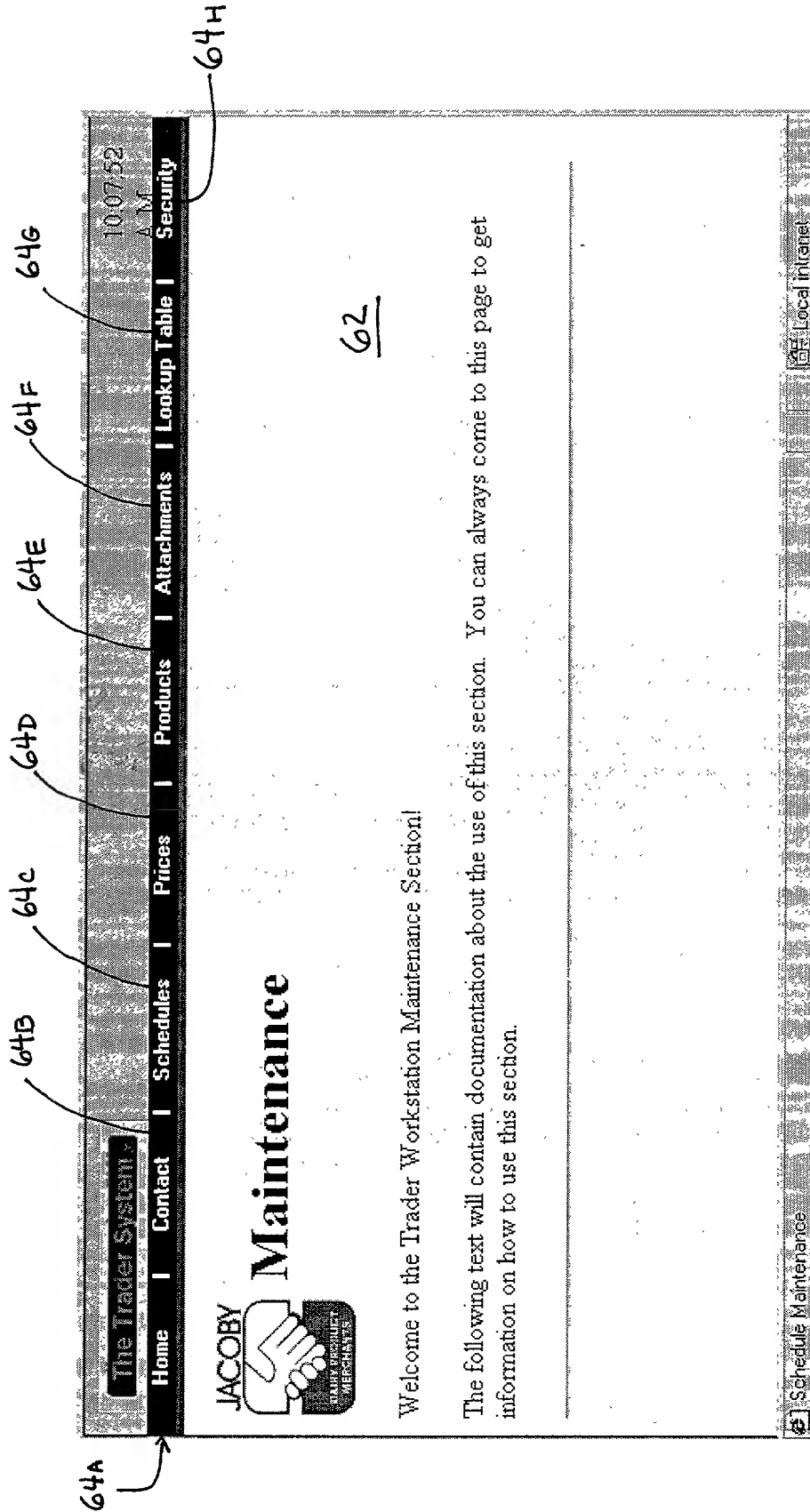


FIGURE 17

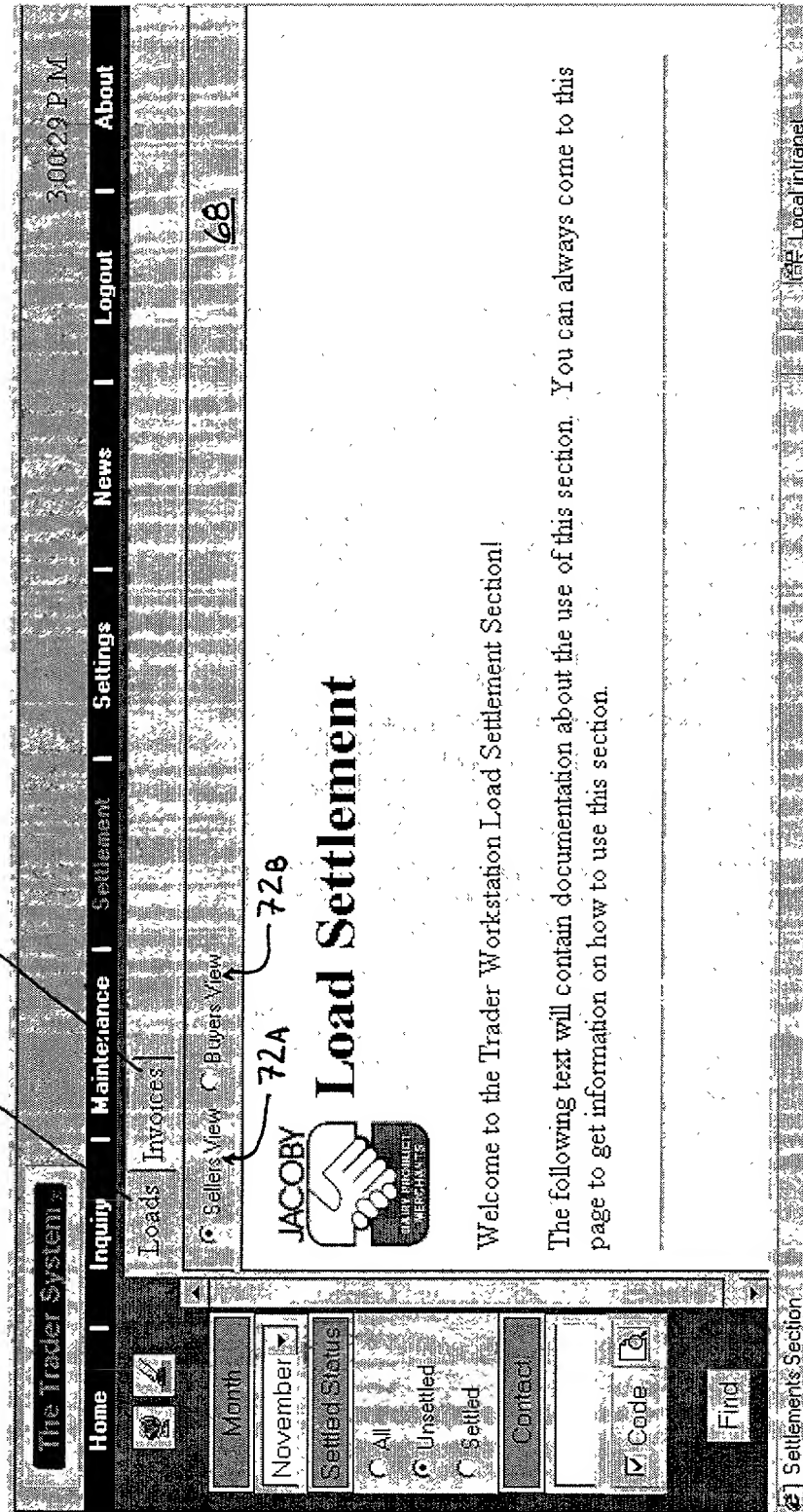


FIGURE 18

68

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

3:10:47 P.M.

Loads | Invoices

☒ Sellers View ☐ Buyers View

55 Seller(s) found

72A Sellers With Unsettled Loads in November

72B

Detail	Code	Name	City	State
<input type="checkbox"/>	AGM	Agri-Mark, Inc.	Lawrence	MA
<input type="checkbox"/>	BCO	Baker Cheese Company	St. Cloud	WI
<input type="checkbox"/>	ZNH	Bongrain U.S. Cheese Group	New Holland	PA
<input type="checkbox"/>	BRD	Brewster Dairy, Inc.	Brewster	OH
<input type="checkbox"/>	BVD	Brown's Velvet Dairy	New Orleans	LA
<input type="checkbox"/>	HGO	Buckeye Dairy Goat Assn.	Ashland	OH
<input type="checkbox"/>	GMP	California Dairies, Inc.	Artesia	CA
<input type="checkbox"/>	COB	Cobb Dairy, Inc.	Charleston	SC

Personalized Settings

Local intranet

FIGURE 19

75

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System 3:17:34 P.M.

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Loads Invoices

☒ Sellers View ☐ Buyers View

Buyer	Product	Confirmation Number	Ship From	Ship To	Ship Date	Bill Lading	Commission	Est Wt	Settled Wt	\$
(DFE) Dean Foods Company Evart, MI	(WH02) Whole Milk FQ Class III Grade A cooled down	BRD204-001 (0001)	BME	DFE	11/14/00			48,000	0	0
		BRD204-001 (0002)	BME	DFE	11/16/00			48,000	0	0
		BRD204-001 (0003)	BME	DFE	11/17/00			48,000	0	0
		BRD204-002 (0001)	BME	DFE	11/18/00			48,000	0	0
		BRD204-002 (0002)	BME	DFE	11/19/00			48,000	0	0

76

Settlements Section Local Intranet

FIGURE 20

The Trader System - 3:19:07 P.M.

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Loads Invoices

88 Seller(s) found

Sellers That Need To Be Invoiced in November

Code	Name	City	State	Settled?
ADP	Agri Dairy Products, Inc.	Purchase	NY	Yes
AGM	Agri-Mark, Inc.	Lawrence	MA	No
ACR	Alto Dairy Coop	Waupun	WI	Yes
ASN	Associated Milk Producers, Inc.	New Ulm	MIN	Yes
BCC	Baker Cheese Company	St. Cloud	WI	No
BPM	Barber Pure Milk, Inc.	Birmingham	AL	Yes
ZNH	Bongrain U.S. Cheese Group	New Holland	PA	No
BRD	Brewster Dairy, Inc.	Brewster	OH	No
BVD	Brown's Velvet Dairy	New Orleans	LA	No
HGO	Buckeye Dairy Goat Assn.	Ashland	OH	No
BUD	Burnett Dairy Coop. Ass'n	Grantsburg	WI	Yes
CMP	California Dairies, Inc.	Artesia	CA	No

78

Settlements Section Local intranet

FIGURE 21